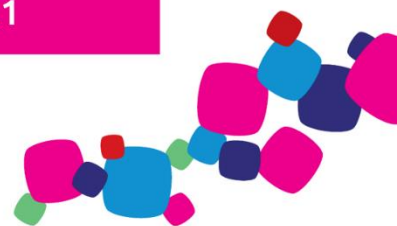


IR Fact Sheet

Vol. 75 : April 2021

-  Market Position
-  IR Corner
-  Highlight Product
-  MTL Happening
-  Etc.

Investor Relations Team, Corporate Secretariat Office
Contact: ir@muangthai.co.th



KEY INFORMATION

Vision

"To be the customers' trusted lifetime partner through innovative life, health and investment solutions by putting customers at the heart of everything we do"

Mission

- We are the regional life insurance leader with financial and brand strength under corporate governance and risk management frameworks of international standard.
- We strive to understand the ever-changing customers' needs and behaviors in order to provide superior products and relevant services that help our customers attain financial security and lead healthy and fulfilling lives.
- We give our priority to long-term sustainability together with delivering happiness to our customers, employees, partners, shareholders and society.

Chairman

Mr. Photipong Lamsam

President & CEO

Mr. Sara Lamsam

Representative Office

Yangon, Myanmar

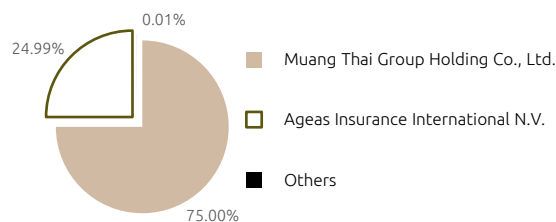
Company Profile

Date of Establishment
6 Apr 1951

Conversation to Public Company Limited
1 Oct 2012

Registered Capital
1,000 million baht

Shareholding Proportion



Credit Ratings:

Fitch Ratings

Rating	Outlook
International	A- Stable
National	AAA (tha) Stable

(as of 9 Apr 21)

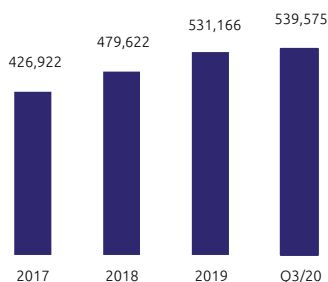
S&P Global

Rating	Outlook
International	BBB+ Stable
National	- -

(as of 30 Oct 20)

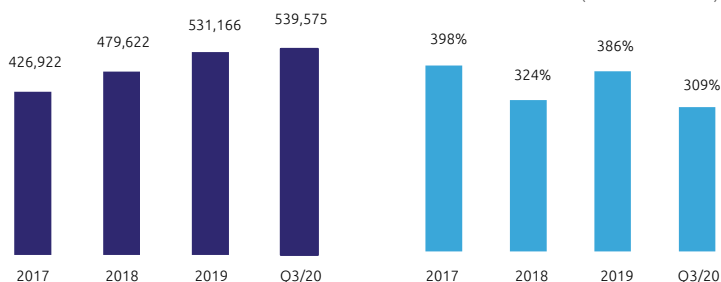
FINANCIAL HIGHLIGHTS

Total Asset¹



Capital Adequacy Ratio²

(unit: million baht)



Note: ¹ Asset data has been reviewed by the Certified Public Account.

² Calculation of the Company's capital is in accordance with Risk-Based Capital (RBC) regime.

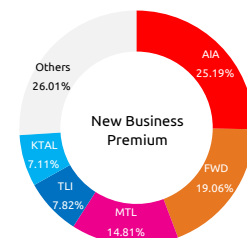
MARKET POSITION

1 – 28 FEBRUARY 2021

New Business Premium

MTL ranked No. 3

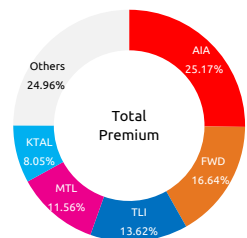
- in life insurance industry
- Equivalent to **1,967.15 MB**
- Market share at **14.81%**



Renewal Premium

MTL ranked No. 4

- in life insurance industry
- Equivalent to **3,498.86 MB**
- Market share at **10.29%**



Total Premium

MTL ranked No. 4

- in life insurance industry
- Equivalent to **5,466.01 MB**
- Market share at **11.56%**

Note: The mentioned premium information is from FWD (under the new juristic person) as a result of the merger between SCB LIFE and FWD, effective from 1 October 2020 onwards.

OVERALL LIFE INSURANCE INDUSTRY

	equivalent (MB)	growth (YoY)
New Business Premium	13,282.24	9.82%
Renewal Premium	33,990.78	-0.96%
Total Premium	47,273.02	1.85%

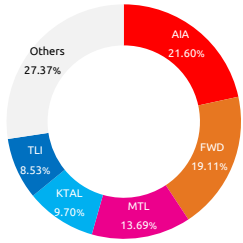
Source: The Thai Life Assurance Association

MARKET POSITION

JANUARY – FEBRUARY 2021

Source: The Thai Life Assurance Association

First Year Premium



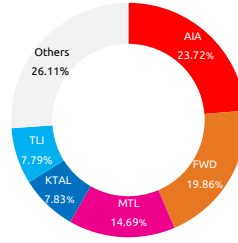
MTL ranked No. 3

- Equivalent to **2,234.63 MB**
- Market share at **13.69%**

Industry growth:
-10.11% (YoY)

Life insurance industry recorded - First Year Premium 16,320.93 MB

New Business Premium



MTL ranked No. 3

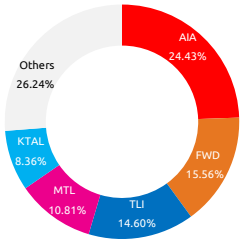
- Equivalent to **4,080.62 MB**
- Market share at **14.69%**

Industry growth:
6.24% (YoY)



Life insurance industry recorded - New Business Premium 27,787.25 MB

Renewal Year Premium



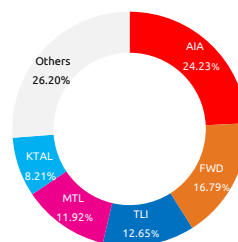
MTL ranked No. 4

- Equivalent to **7,511.57 MB**
- Market share at **10.81%**

Industry growth:
-0.27% (YoY)

Life insurance industry recorded - Renewal Year Premium 69,465.42 MB

Total Premium



MTL ranked No. 4

- Equivalent to **11,592.19 MB**
- Market share at **11.92%**

Industry growth:
1.51% (YoY)



Life insurance industry recorded - Total Premium 97,252.68 MB

Note: The mentioned premium information is from FWD (under the new juristic person) as a result of the merger between SCB LIFE and FWD, effective from 1 October 2020 onwards.

IR CORNER

Source: Office of Insurance Commission

ASEAN Insurance Data Terminal

To respond to the three ASEAN strategic thrusts in 2021, namely **Recovery, Digitalization and Sustainability**, OIC has offered COVID-19 Insurance Data Terminal for All ASEAN with details as follows:

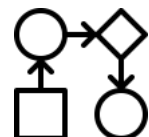
- COVID-19 Insurance Data Terminal for All ASEAN is designed to be a central platform or central area to exchange and disseminate information about the entry permission criteria and COVID-19 insurance product for travelers in each ASEAN country
- It will facilitate and boost well-being of ASEAN citizens as well as restoring economy and sustainability in the ASEAN region
- This will also lead to the ASEAN Insurance Product model with the same minimum standard throughout the region



- Stage 1 Connectivity between business sector and the public to exchange and disseminate information about the criteria of entry permission and COVID-19 insurance products
- Stage 2 To develop and expand operational framework from stage 1 by expanding the connectivity network to departments related to COVID-19 management such as the Customs Department and Tourism Authority of Thailand as well as data linkage among insurance companies, Officer of Insurance Commission (OIC), or insurance associations in ASEAN countries



- The data collected is statistical. No personal data is collected
- The data will be analyzed and utilized for the insurance sector and the government
- This will lead to the development of ASEAN COVID-19 insurance product in the future






HIGHLIGHT PRODUCTS

 more products

AWARD & RECOGNITION

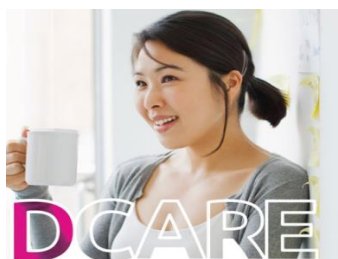
PA Safety







-  **Maximum Coverage for Medical Treatment of 300,000 Baht⁽²⁾**
In case of accident
-  **Maximum Coverage of 20,000,000 Baht⁽¹⁾**
In case of death, disability or dismemberment due to public accident
-  **No Advance Payment**

Simply present Easy PA Credit Card⁽³⁾
⁽¹⁾ For coverage plan 7 in case of death from public accident
⁽²⁾ For coverage plan 7
⁽³⁾ Easy PA Credit card is used for identity verification to receive medical treatment due to accident at network hospitals without advance payment according to the medical expense limit you selected. The insured is required to present Easy PA Credit Card together with an identification card or a card issued by government (with photo) every time. In case the insured is not convenient to receive medical treatment at a network hospital, the insured can receive treatment at another hospital by making advance payment. Then, the insured can reimburse from the Company by submitting a medical certificate and an original receipt.

D Care CI Rider



-  **Choose the care for the worrisome CI groups**
including the cancer group, cardiovascular group, major organ transplant group, nervous and muscular systems group, other critical illnesses group or Top Hits group
-  **Choose the care for reliable coverage**
from the early stage to the late stage
-  **Choose the care for your benefits**
of up to 200%⁽¹⁾
-  **Choose the long-term care**
for coverage until 81 years old

⁽¹⁾ In case of coverage for the early stage and the late stage, without previous benefit claims at the early stage

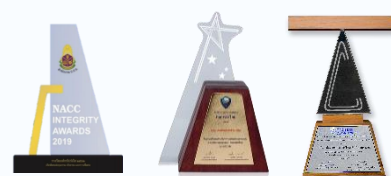
Note:
¹ Underwriting is subject to the Company's regulations
² Only applying with Life insurance agents
 Remark: Consumer should have an understanding in the details of coverage, risk and conditions every time before making a decision to purchase insurance



Honorary Outstanding Insurance Company Awards of 2017 Winner and Honor of the Prime Minister's Insurance Awards 4 consecutive times (2008, 2011, 2015 and 2019)
 Life Insurance Company with Outstanding Management 1st Place Award for 14 consecutive years (2006 – 2019)
 from Office of Insurance Commission



Life Insurance Company of the Year (2014, 2017 and 2018)
 Asia Insurance Industry Awards 2013 in Corporate Social Responsibility
 from Asia Insurance Review Magazine



NACC Integrity Awards 2019
 By National Anti-Corruption Commission
 The Thai Chamber of Commerce Business Ethic Standard Test Awards 2005 and 2019
 from The Thai Chamber of Commerce & Board of Trade of Thailand



Brand of the year 2015 - 2016
 Life Insurance Industry from World Branding Forum



Information Security Management System
 ISO 27001:2013 Ref. No. IND17.0416/U



Business Continuity Management System
 ISO 22301:2012 Ref. No. 44 756 150640
 International Standard Certification
 ISO 9001:2015 Ref. No. TH98/1709



Superbrands Awards 2006 - 2020
 from Superbrands Thailand

MTL HAPPENINGS

Muang Thai Life Assurance Arranged 66 Tower Building Blessing Ceremony



Muang Thai Life Assurance Public Company Limited led by Mr. Photipong Lamsam, Chairman, Mrs. Yupha Lamsam, and Mr. Sara Lamsam, President and Chief Executive Officer, had the building blessing ceremony arranged for the office building on the Sukhumvit Road for good fortune

The participants included Mr. Poomchai Lamsam, Advisor to the President, Dr. Sutee Mookhavesa, Senior Executive Vice President, Mrs. Pakineenard Tiyaachate, Advisor to the President and Mrs. Siriluck Ratanachai, Senior Executive Vice President together with the executives joining the ceremony at 66 Tower on the Sukhumvit Road



"Maintaining Financial Strength"

On 9 April 2021, Fitch Ratings announced to maintain Insurer Financial Strength Rating (IFS Rating) of Muang Thai Life Assurance Public Company as "A-" or "Strong" with the outlook upgraded from Negative to Stable. At the same time, the Company's National IFS Rating was upgraded to Stable from Negative. The Company could maintain its National IFS Rating as "AAA(thai)" which was considered the highest national credit rating