

IR Fact Sheet

Vol. 65 : June 2020

-  Market Position
-  IR Corner
-  Highlight Product
-  MTL Happening
-  Etc.



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KEY INFORMATION

Vision

"To be the customers' trusted lifetime partner through innovative life, health and investment solutions by putting customers at the heart of everything we do"

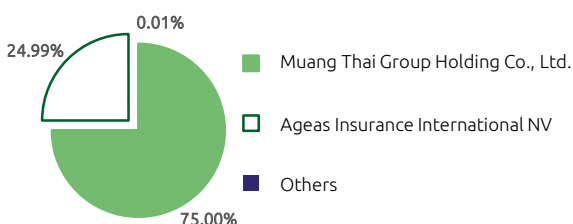
Mission

- We are the regional life insurance leader with financial and brand strength under corporate governance and risk management frameworks of international standard.
- We strive to understand the ever-changing customers' needs and behaviors in order to provide superior products and relevant services that help our customers attain financial security and lead healthy and fulfilling lives.
- We give our priority to long-term sustainability together with delivering happiness to our customers, employees, partners, shareholders and society.

Company Profile

6 April 1951	Date of Establishment
1 October 2012	Conversion to public company limited
Registered Capital	1,000 million baht

Shareholding Proportion



Chairman: Mr. Photipong Lamsam

President & CEO: Mr. Sara Lamsam

Representative Office: Yangon, Myanmar

Credit Ratings:

FitchRatings

Rating	Outlook
International	A- Negative
National	AAA (tha) Negative

(as of 8 May 20)

S&P Global

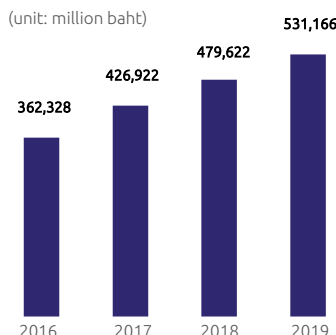
Rating	Outlook
International	BBB+ Stable
National	-

(as of 15 Apr 20)

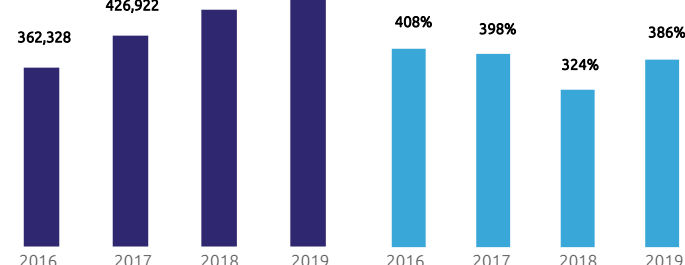
FINANCIAL HIGHLIGHTS

Total Asset¹

(unit: million baht)



Capital Adequacy Ratio²



Remarks: 1. Asset data has been reviewed by the Certified Public Account.
2. Calculation of the Company's capital is in accordance with Risk-Based Capital (RBC) regime.

MARKET POSITION | 1 – 30 APRIL 2020

New Business Premium

MTL ranked No. 2

- in life insurance industry
- Equivalent to **1,426.97 MB**
- Market share at **14.78%**

Renewal Premium

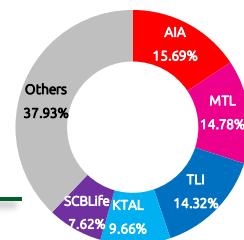
MTL ranked No. 3

- in life insurance industry
- Equivalent to **3,802.79 MB**
- Market share at **12.78%**

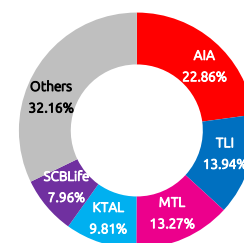
Total Premium

MTL ranked No. 3

- in life insurance industry
- Equivalent to **5,229.76 MB**
- Market share at **13.27%**



New Business Premium



Total Premium

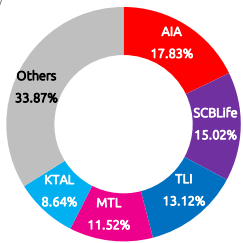
OVERALL LIFE INSURANCE INDUSTRY

	equivalent (MB)	growth (YoY)
New Business Premium	9,654.82	-20.12%
Renewal Premium	29,754.87	-4.27%
Total Premium	39,409.68	-8.71%

Source: The Thai Life Assurance Association

MARKET POSITION

New Business Premium



MTL ranked No. 4

- Equivalent to **5,867.69 MB**
- Market share at **11.52%**

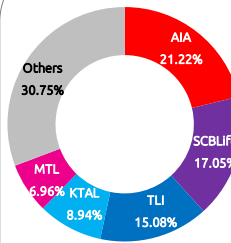
Industry: 1.69% growth (YoY)



Life insurance industry recorded - New Business Premium 50,942.06 MB

JANUARY - APRIL 2020

First Year Premium



MTL ranked No. 5

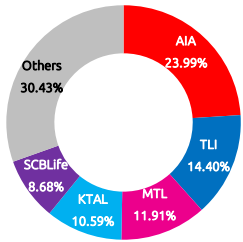
- Equivalent to **2,313.48 MB**
- Market share at **6.96%**

Industry: 7.24% growth (YoY)



Life insurance industry recorded - First Year Premium 33,217.30 MB

Renewal Year Premium



MTL ranked No. 3

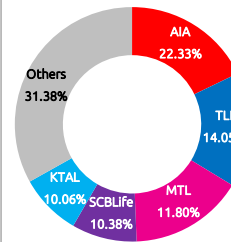
- Equivalent to **16,488.00 MB**
- Market share at **11.91%**

Industry: -2.27% growth (YoY)



Life insurance industry recorded - Renewal Year Premium 138,438.42 MB

Total Premium



MTL ranked No. 3

- Equivalent to **22,355.70 MB**
- Market share at **11.80%**

Industry: -1.24% growth (YoY)



Life insurance industry recorded - Total Premium 189,380.48 MB



IR CORNER



Source: envatomarket

On 22 May 2020, OIC Board Resolved to Approve the Draft Notification Re: Governance and Management for Information Technology Risk for Life and Non-Life Insurance Companies

The aim was for insurance companies to establish some criteria and guidelines for governing and managing IT-related risks for security as well as handling potential cyber attacks under current operations in the digital age.

The criteria and guidelines for insurance companies to comply with are as follows:

Source: www.oic.or.th

Criteria and guidelines for regulating and managing IT-related risks

1

Determine roles and responsibilities of board of directors

2

Manage risks of project executions

4

Manage risks effectively

6

Have an annual review

8

Have a system for cyberattack reports

3

Foster security policies

5

Regulate and oversee compliance with IT-related laws and criteria

7

Oversee preparation of readiness to handle cyber attacks



Source: Posttoday

Source: www.oic.or.th

Muang Thai Smart Linked 10/1 (Global)



- Opportunity of international investment
Via Global Multi Asset
- Secured paid premium
Upon maturity
- Chance to receive special dividends (if any) upon maturity
Returns from Citi Global Multi Asset Index



CI Perfect Care Rider



- Coverage of critical illnesses since the early stage
36 critical illnesses are covered up to 100% of the sum insured
- Maximum coverage of 100% of the sum insured in case of death
Cover more than just critical illnesses
- Additional 10% of the sum insured
In case of complications of diabetes or angioplasty



Remark

- Underwriting is subject to the Company's regulations.
- Only applying with Life insurance agents.

Note: Consumer should have an understanding in the details of coverage, risk and conditions every time before making a decision to purchase insurance.



more products

MTL HAPPENINGS



Mr. Sara Lamsam, President and Chief Executive Officer, received "NACC Integrity Awards" from The National Anti-Corruption Commission (NACC) in NACC Integrity Awards of 2019. Pol. Gen. Watcharapol Prasanratthakit, the NACC president, and Gen. Boonyawaj Kreauhong, NACC's member, presented the award. **Muang Thai Life Assurance is considered the first awardee from the insurance industry.** The event was held at the NACC Head Office at Sanam Bin Nam.

In this regard, the mentioned award was an honorable award for the Company as 1 of the 7 leading companies that received the awards, with determination in business operations in compliance with Good Corporate Governance, leading to strengthful and sustainable growth.



เฉพาะลูกค้าเมืองไทยประกันชีวิต
แค่คลิก! ก็อุ่นใจได้
คุ้มครอง COVID-19 ฟรี!

Muang Thai Life Assurance cares and is ready to provide reinsurance via additional COVID-19 coverage for individual and group customers in case of COVID-19 infection or death (for those aged under 70 years old).
- A daily compensation benefit of 1,000 Baht/day, up to 30 days, in case of hospitalization
- A death benefit of 100,000 Baht in case of COVID-19 death
It is available to download from 15 June - 15 August 2020. The coverage period is until 15 August 2020.



Honorary Outstanding Insurance Company Award of 2017
Winner and Honor of the Prime Minister's Insurance Award
3 consecutive times (2008 2011 & 2015)
Life Insurance Company with Outstanding Management 1st
Place Award for 13 consecutive years (2006-2018)
From Office of Insurance Commission



Life Insurance Company of the Year
(2014, 2017 & 2018)
Asia Insurance Industry Awards 2013
in Corporate Social Responsibility
From Asia Insurance Review Magazine



NACC Integrity Awards 2019
by National Anti-Corruption Commission
The Thai Chamber of Commerce
Business Ethic Standard Test Awards 2005 & 2019
From The Thai Chamber of Commerce
& Board of Trade of Thailand



Brand of the Year 2015-2016
Life Insurance Industry From World Branding Forum



Information Security Management System
ISO 27001:2013 Ref. No. IND17.0416/U



Business Continuity Management System
ISO 22301:2012 Ref. No. 44 756 150640
International Standard Certification
ISO 9001:2015 Ref. No. TH98/1709



Superbrands Awards 2006-2018
from Superbrands Thailand