

Muang Thai Life Assurance PCL.

IR Fact Sheet

Vol.88 (Q1/2023)

KEY INFORMATION

06 Apr 1951

Date of
Establishment

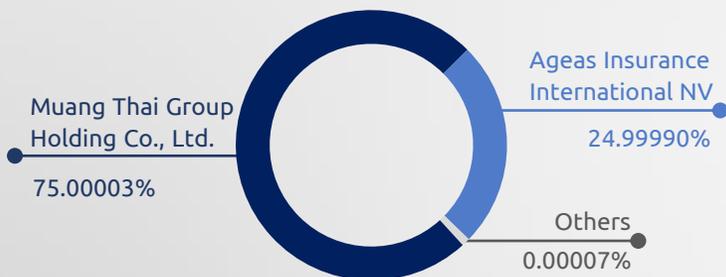
01 Oct 2012

Conversion to
public company limited

1,000 (million THB)

Registered Capital

MTL SHAREHOLDING PROPORTION



BOARD OF DIRECTORS (As of 31 March 2023)

1. Mr. Photipong Lamsam	Chairman
2. Mr. Krisada Lamsam	Vice Chairman
3. Mr. Hans J. J. De Cuyper	Vice Chairman
4. Ms. Sujitpan Lamsam	Director
5. Mr. Sara Lamsam	Director / Chief Executive Officer
6. Mr. Sutee Mokkhesava, Ph.D.	Director / President
7. Ms. Maneerut Anulomsombut	Independent Director
8. Mr. Kanich Punyashthiti	Independent Director
9. Mrs. April Srivikorn	Independent Director
10. Mrs. Nattaporn Phan-udom, Ph.D.	Independent Director
11. Mrs. Pakineenard Tiyachate	Director
12. Mr. Filip A. L. Coremans	Director
13. Mr. Philippe Pol Arthur Latour	Director
14. Mr. Somkiat Sirichatchai	Director
15. Mr. Pipavat Bhadravid	Director
16. Mrs. Nisanat Ouvuthipong	Director

FINANCIAL HIGHLIGHTS

(Unit: million THB)

	2020	2021	2022	Q1/23
Total Asset ¹	556,402	607,524	625,009	632,417
Capital Adequacy Ratio ²	323.3%	359.7%	331.5%	358.1%

Note: ¹ Asset data has been reviewed by the Certified Public Account

² Calculation of the Company's capital is in accordance with Risk-Based Capital (RBC) regime

CREDIT RATINGS

Fitch Ratings

A- (Stable Outlook)
AAA(tha) (Stable Outlook)

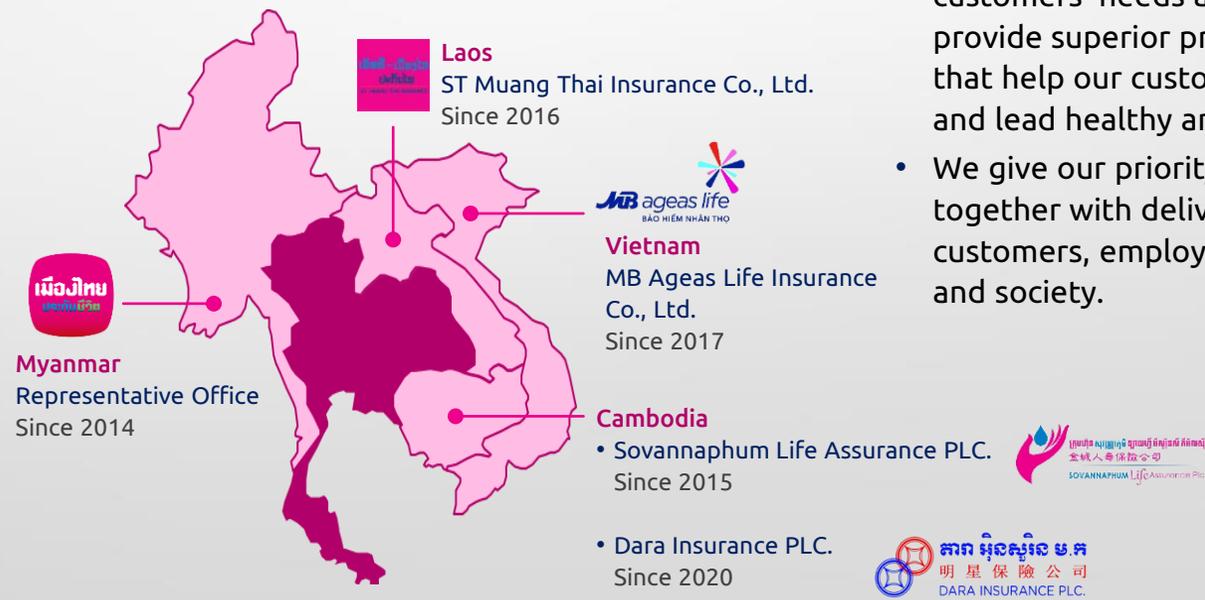
(As of 22 March 2023)

S&P Global

BBB+ (Stable Outlook)

(As of 31 October 2022)

OVERSEAS INVESTMENT



VISION

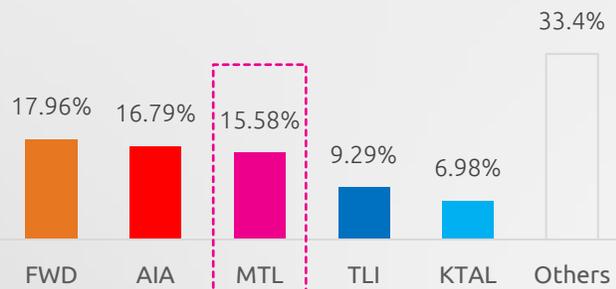
“To be the customers’ trusted lifetime partner through innovative life, health and investment solutions by putting customers at the heart of everything we do”

MISSION

- We are the regional life insurance leader with financial and brand strength under corporate governance and risk management frameworks of international standard.
- We strive to understand the ever-changing customers’ needs and behaviors in order to provide superior products and relevant services that help our customers attain financial security and lead healthy and fulfilling lives.
- We give our priority to long-term sustainability together with delivering happiness to our customers, employees, partners, shareholders and society.

MARKET POSITION (January - March 2023)

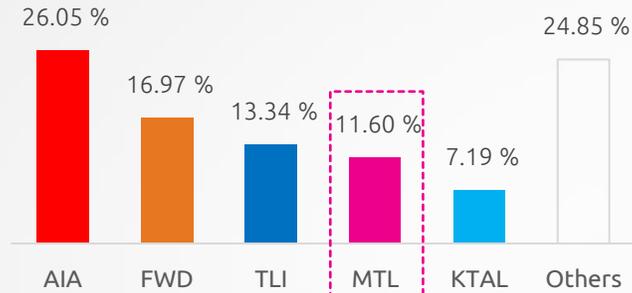
New Business Premium



- MTL ranked no. 3 in life insurance industry
- Equivalent to 6,988.05 MB
- Market share at 15.58%

Life Insurance Industry: 44,854.15 MB
Growth: 9.51%

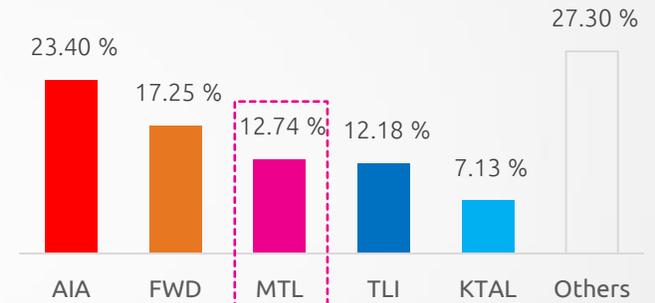
Renewal Year Premium



- MTL ranked no. 4 in life insurance industry
- Equivalent to 12,950.64 MB
- Market share at 11.60%

Life Insurance Industry: 111,607.08 MB
Growth: 1.96%

Total Premium



- MTL ranked no. 3 in life insurance industry
- Equivalent to 19,938.69 MB
- Market share at 12.74%

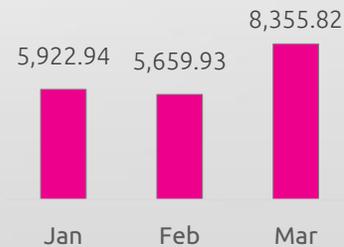
Life Insurance Industry: 156,461.23 MB
Growth: 4.02%



Total Premium
(Jan - Mar 2023)

19,938.69
(million THB)

MTL Performance 2023



(Unit: million THB)

MTL HAPPENINGS



Muang Thai Life Assurance won 3 awards

1. 2022-2023 Thailand's Most Admired Company
2. Brand Star Award (InsurTech Sector)
3. 2023 Thailand's Most Admired Brand
(Banking and Financial Services, InsurTech Sector) (4 Consecutive Years)

from 2022-2023 Thailand's Most Admired Company
& 2023 Thailand's Most Admired Brand Award

hosted by Brand Age Magazine



Muang Thai Life Assurance won
Thailand Top Company Awards 2023
(Insurance Industry)
(5 Consecutive Years)

from Thailand Top Company Awards 2023

hosted by BUSINESS+ Magazine
& University of the Thai Chamber of Commerce



Muang Thai Life Assurance won
Life and Non-Life Insurance Award
(Category of Service from Application "MTL Click")
(3 Consecutive Years)

from Product Innovation Awards 2023

hosted by BUSINESS+ Magazine
and Mahidol University



Muang Thai Life Assurance won 2 awards

1. Company of the Year 2023 (Life Insurance Company)
2. CEO of the Year 2023 (Life Insurance Company)

from CEO Thailand of the Year 2023

hosted by CEO Thailand Magazine



Muang Thai Life Assurance won 2 awards
1. Most Sustainable Insurance Service Provider
2. Best CEO in Insurance

from The Global Economics Awards 2022

hosted by the Global Economics Magazine, United Kingdom



Muang Thai Life Assurance won
Best Brand Performance on Social Media
(Insurance Industry) (3rd time)

from 11th Thailand Social Awards

hosted by Wiselight (Thailand) Co., Ltd

MTL HAPPENINGS (Cont'd)



Muang Thai Life Assurance won 2 awards

1. Top Influential Brands 2022

(2 Consecutive Years)

2. Top CEO 2022

(2 Consecutive Years)

from 2022 Asia CEO Summit & Awards

hosted by Influential Brand (Singapore) & Neo Target Co., Ltd.



Muang Thai Life Assurance received Gender Equality Promotion Organization

from Gender Fair 2023

hosted by Ministry of Social Development and Human Security



Muang Thai Life Assurance received an honorary plaque Elderly Support Organization

from the National Elderly Day and Family Day Event 2023

hosted by Ministry of Social Development and Human Security



Mr. Sara Lamsam received Best CEO Award 2023 (Popular Vote)

from CEO Econmass Awards 2022

hosted by the Economic Reporters Association, joint committee of 3 private sector institutions & University of the Thai Chamber of Commerce



Mr. Sara Lamsam received Best Life Insurance CEO

(Category of Winners of Leadership Awards 2022)

from International Finance Awards 2022

hosted by International Finance Magazine



Mr. Sara Lamsam received the prestigious Humanitarian Excellence Award

(Elderly & Vulnerable Group Support Organization)

from Humanitarian Excellence for the Elderly Award

hosted by Ministry of Social Development and Human Security

AWARDS & RECOGNITION in 2022 (37 Awards)



1. Corporate Awards (19 Awards)

- 1. Insurance Hall of Fame Award 2021**
The Office of Insurance Commission (OIC)
- 2. Micro Insurance Awards 2021**
The Office of Insurance Commission (OIC)
- 3. OIC InsurTech Award 2021**
The Office of Insurance Commission (OIC)
- 4. The Thai Chamber of Commerce Business Ethic Standard Test Awards 2022**
The Thai Chamber of Commerce & Board of Trade of Thailand
- 5. Membership of the Thai Private Sector Collective Action Against Corruption No. 3, 2022**
Thai Private Sector Collective Action Against Corruption (CAC)
- 6. Thailand Top Company Awards 2022 (Insurance Industry)**
Business+ Magazine & University of the Thai Chamber of Commerce
- 7. Best Service Provider - Life Insurance 2021**
- 8. Excellent Design Awards (Area: 300-500 Square Meters)**
Money & Banking Magazine
- 9. Best Service Provider - Life Insurance 2022**
- 10. Excellent Design Awards (Area: 300-500 Square Meters)**
Money & Banking Magazine
- 11. Smart Management Company Award**
Na Dee Network Publishing Co., Ltd. & Ministry of Industry
- 12. Life Insurance Company of the Year**
Asia Insurance Review Magazine
- 13. Best Life Insurance Company - Thailand**
Global Brand Magazine
- 14. Domestic Life Insurer of the Year - Thailand**
Insurance Asia Magazine
- 15. Most Sustainable Insurance Service Provider**
The Global Economics Magazine
- 16. Most Trusted Life Insurance Company - Thailand 2022**
Global Business Review Magazine
- 17. Corporate Excellence**
Enterprise Asia
- 18. HR Asia Best Companies to Work for in Asia 2022**
HR Asia Magazine, Malaysia
- 19. Excellence in the Use of HR Tech**
Human Resources Online, Singapore



AWARDS & RECOGNITION in 2022 (37 Awards) (Cont'd)

2. Branding Awards (3 Awards)

20. Best Brand Performance on Social Media

Insurance Industry

Wiselight (Thailand) Co., Ltd.

21. Insurance Brand of the Year Thailand 2022

Global Banking & Finance Review Magazine

22. Inspirational Brand

Enterprise Asia

3. Innovation Awards (5 Awards)

23. Thailand's Most Admired Brand

Banking and Financial Services, InsurTech Sector
from Application "MTL Click"

24. Hall of Fame

BrandAge Magazine

25. Business+ Product Innovation Awards 2022

Life and Non-Life Insurance Award, Category of Service from Application "MTL Click"
Business+ Magazine & Mahidol University

26. Innovation in Product and Service Award

Siamrath Co., Ltd.

27. Digital Insurance Initiative of the Year - Thailand

Insurance Asia Magazine

4. Product Awards (5 Awards)

28. Product of the Year 2022

Premium Health Insurance from "Elite Health Plus"
Business+ Magazine & Mahidol University

29. Product of the Year 2022

Lump Sum Coverage Health Insurance from "D Health Plus"
Business+ Magazine & Mahidol University

30. Business+ Product Innovation Awards 2022

Life and Non-Life Insurance Award, Category of Investment linked Product
from "Muang Thai Unit Linked - uDesign"
Business+ Magazine & Mahidol University

31. Most Admired Products Award

from "Elite Health"

Na Dee Network Publishing Co., Ltd. & Ministry of Industry

32. New Insurance Product of the Year - Thailand

from "Index-Linked Product"

Insurance Asia Magazine

5. CEO Awards (5 Awards)

33. Thailand Top CEO of the Year 2022

Life Insurance Industry

Business+ Magazine & Thammasat University

34. Master Entrepreneur

Enterprise Asia

35. Best CEO in Insurance

The Global Economics Magazine

36. Insurance CEO of the Year Thailand 2022

Global Banking & Finance Review Magazine

37. Insurance CEO of the Year Thailand 2022

Global Business Review Magazine

